



Tri Star Metals

Delivering Stainless, Aluminum & Nickel Solutions

375 Village Drive, Carol Stream, IL 60188 (630) 462-7600 (800) 541-2294 FAX (630) 462-8225

To our valued customers –

As you likely know, over the last several years we have made major investments in state of the art equipment to establish a world class re-draw mill in Freeport, Illinois. Over the last few months, we have **increased our capacity by 40%** by commissioning several new draw lines, a new batch anneal furnace with inline water quench, and a shot blast / cleaning line. This equipment is now fully operational and has **enabled us to cut most of our lead times in HALF.**

With the objective of becoming your preferred service partner, we have established the following:

- The largest inventory of finished stainless wire in the country...in stock, ready to ship.
- North America's largest inventory of wire rod in both stainless & nickel alloy to allow us to start new production immediately.
- For wire sizes above .100" our lead time is 1 to 3 weeks.
- For most bar sizes / cut pieces our lead time is 2 to 4 Weeks.

Please contact your TSM Sales Professional to discuss your specific requirements and corresponding lead times.

I would also like to remind you of Tri Star Metals ability to support vendor managed inventory programs for high volume runners. Tri Star VMI programs deliver the following benefits to our customers:

- Elimination of lead times
- Just In Time deliveries
- Improved cash flow and inventory turns
- Safety stock to cover unexpected demand fluctuations.

Be sure to ask your salesperson about our "**Total Flexibility VMI**" program which uses committed wire rod and quick turnarounds to allow your **real demand** to drive stock levels instead of depending on long range forecasting.

If you have any items that would benefit from improved lead times or a VMI program, please reach out to your designated salesperson.

We sincerely appreciate your business. If there is anything else we can do to improve, feel free to contact me directly!

Regards,
Jay Mandel

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